



Job Title: Team Leader Bancassurance

Department: MUA Life

Job Summary

Assist the Assistant Manager – Bancassurance to build & develop the Bancassurance business and partnerships to drive sales to profitable business growth.

Main Responsibilities

- Achieve sales targets for channel in line with company objective.
- Build relationships with partners & bank officers.
- Monitor Sales production
- Analyze and report business results on a monthly basis.
- Coordinate the good running of operations between MUA Life department and banks.
- Identify and explore new opportunities.
- Maintain good working relations with all stakeholders.
- Train & motivate bank partners on timely basis on product and other new business developments/opportunities.
- Conduct research on competitors' products.
- Research on competitors' rates prior to submitting quote.

Job Requirements

- Degree Holder in Management, Marketing or any other related fields.
- Minimum of 5 years of relevant experience
- Experience in sales would be an advantage.
- Result-oriented and committed to meeting deadlines.
- Good attitude and able to work in a team and under pressure.

Interested candidates are requested to send their CV on recruitment@mua.mu

The company reserves the right to call only the best qualified candidates for the selection exercises.

Applications received after the closing date might not be considered.

The company also reserves the right not to proceed with the vacancies