



## JOIN OUR TEAM

MUA offers its corporate and individual clients an array of insurance, pension, investment, savings and stockbroking solutions. We have a dynamic team in Mauritius, Seychelles and East Africa. Listed on the Stock Exchange of Mauritius since 1993, we are the industry leader in motor insurance and digital innovation.

We aim to recruit candidates who are experts in their field, have a professional approach and are passionate about fulfilling their potential.

**We have the following opportunity within the group:**

### Relationship Executive

#### Job Summary

Manage and develop customer portfolio so as to achieve yearly Sales Budget.

#### Main Responsibilities

- Develop new business sales by a needs-based approach, advising clients as per their requirements and our products and services.
- Serve existing customers, obtain orders, and establish new accounts by planning and organising daily work schedule to call on existing or potential customers.
- Increase sales through Cross-selling and up-selling opportunities.
- Identify and implement new areas of development, with greater visibility and networking.
- Review of existing client portfolio to increase sales.
- Assist in client queries and prospects requests in a timely manner.
- Submit fully compliant applications for processing/underwriting.
- Follow-up of business and operational guidelines.
- Attend sales meetings, training and any other commercial events organised by company.

#### Job Requirements

- Degree in Sales/Marketing
- Certificate in Insurance will be a definite advantage
- A minimum of 2 years of relevant experience
- Good Interpersonal and Organisational Skills

- Excellent oral and written communication skills

Interested candidates are requested to send their CV to: [efreminot@muaseychelles.com](mailto:efreminot@muaseychelles.com)  
cc: [recruitment@mua.mu](mailto:recruitment@mua.mu).

The company reserves the right to call only the best qualified candidates for the selection exercises.  
Applications received after the closing date might not be considered.  
The company also reserves the right not to proceed with the vacancies.