

Earnings – First Nine Months 2021

Gross premium growth across all business segments with robust contribution from East Africa

Press Release
15 November 2021

MUA Ltd (MUA) today released its financial results for the nine months ended 30 September 2021. Some of the **key highlights** of this first quarter include:

- **Gross premium earned increased by 30%** to Rs 4,962m (compared to Rs 3,818m as at September 2020)
- **Profit after Tax** of Rs 254m for the period, **an increase of 25%** versus Rs 203m as at September 2020
- **Net assets per share up 8%** to Rs 76.57 (compared to Rs 70.66 as at December 2020)
- East African subsidiaries **gross premium earned increased by 69%**
- **Basic Earnings per Share** Rs 4.50 **up 19%** (compared to Rs 3.78 in September 2020)
- **Market capitalisation up 37%**, reaching Rs 6.2bn as at 30 September 2021

MUA Ltd, the largest insurance by market capitalisation in Mauritius, reported strong results for the nine-month period ended September 2021 with **growth in gross premiums** across all business segments. With a **growing presence in East Africa**, recently **reinforced through the merger of the operations in Kenya** following the acquisition of Saham Kenya, the group is **gaining market share and building critical size** in each target market. Execution of its 3-year strategic plan, **TRANSITION 2023, is well on track** and the primary objective remains **sustainable growth** in its six markets. “We are pleased with the good progress made in the integration of MUA Kenya and Saham Kenya, and look forward to continue growing from strength to strength. We have an experienced team on the ground and have taken important steps to **reinforce our position as a financial services partner of choice** in the East African region”, said **MUA Group CEO, Bertrand Casteres**.

General Insurance in Mauritius reported **steady growth of 11% in gross premium earned**, albeit ending the 9-month period with a 70% drop in profit (from Rs 191m in September 2020, to Rs 57m in September 2021). **Profit was impacted by one-off costs** including foreign exchange loss from the Seychelles operations, claims reverting to normal levels (after last year’s prolonged lockdown) and rising costs for health and motor claims. **Solvency remained stable at 218%**, up from 217% in December 2020.



MUA Life's gross premiums grew by 20% to Rs 1,188m, the **highest level to date** and compared to Rs 991m as at September 2020. Boosted by **an increase in new business** and **improved financial market performance**. The wholly owned subsidiary reported a **profit after tax of Rs 155m** based on the bi-annual actuarial valuation as at June 2021, a significant turn-around from the loss of Rs 51.4m for the same period in 2020.

In **East Africa, gross premiums increased by 69%** to Rs 1,861m. As Saham Kenya was consolidated with MUA Kenya in July 2020, thus contributing 3 months to Q3 2020 results, **MUA Kenya premiums grew by 155%** for the nine-month period to September 2021. **Positive Profit After Tax of Rs 32m** was reported for the period, however this was down by 41% compared to 2020 due to **compliance, acquisition and nonrecurrent integration costs**. Results benefited from the depreciation of the Mauritian Rupee relative to all East African currencies and an increase in investment income by 21%, which partially countered impacts on operational profits after tax. "We are **confident in the progress being made in East Africa**, the future growth driver of our group. In each of our markets, Kenya, Tanzania, Uganda and Rwanda, MUA is **building market share and economies of scale** which we expect to yield benefits in the years to come despite the challenging market conditions", said **MUA's Group CEO**.

"Our team continues to **work together to achieve our collective targets in line with TRANSITION 2023**, remaining committed to providing the **highest level of customer service** and **servicing our communities** through various CSR initiatives. Once again, I would like to **express my gratitude to our teams across our six countries** and **to our clients for their loyalty to MUA**", said **Bertrand Casteres**.

Details of the results for the **nine months ended 30 September 2021** will be available for download at **mua.mu** on 15 November 2021.

For further information on **TRANSITION 2023** and our **strategic plan objectives**, please click **[HERE](#)**.